

FINANCIAL STATEMENTS DECEMBER 31, 2023



RONALD MCDONALD HOUSE CHARITIES OF SAN DIEGO, INC. FINANCIAL STATEMENTS DECEMBER 31, 2023

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Independent Auditor's Report

To the Board of Trustees and Audit Committee Ronald McDonald House Charities of San Diego, Inc.

Opinion

We have audited the accompanying financial statements of Ronald McDonald House Charities of San Diego, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Ronald McDonald House Charities of San Diego, Inc. as of December 31, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Ronald McDonald House Charities of San Diego, Inc., and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Ronald McDonald House Charities of San Diego, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

To the Board of Trustees and Audit Committee Ronald McDonald House Charities of San Diego, Inc.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that
 are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness
 of Ronald McDonald House Charities of San Diego, Inc.'s internal controls. Accordingly, no such opinion
 is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Ronald McDonald House Charities of San Diego, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited Ronald McDonald House Charities of San Diego, Inc's 2022 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated August 9, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Leaf&Cole LLP

San Diego, California June 12, 2024

RONALD MCDONALD HOUSE CHARITIES OF SAN DIEGO, INC. STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2023 (WITH COMPARATIVE TOTALS FOR DECEMBER 31, 2022)

ASSETS

ASSLIS		
	<u>2023</u>	<u>2022</u>
Assets: (Notes 2, 4, 5, 6, 7, 8 and 16)		
Cash and cash equivalents	\$ 3,927,069	\$ 3,250,529
Investments	21,537,389	18,745,792
Contributions receivable, net	2,694,818	683,753
In-kind and other receivables	1,845,129	2,000,348
Prepaid expenses and other assets	219,223	304,899
Right-of-use assets - operating leases, net	23,546	32,417
Property and equipment, net	19,427,175	19,849,713
TOTAL ASSETS	\$ 49,674,349	\$ 44,867,451
LIABILITIES AND NET ASSETS		
LIADILITIES AND NET ASSETS		
<u>Liabilities:</u> (Notes 2, 8 and 16)		
Accounts payable and accrued expenses	\$ 794,448	\$ 570,335
Deferred revenue	-	30,313
Operating lease liability	23,439	32,273
Note payable	5,030,077	6,038,244
Total Liabilities	5,847,964	6,671,165
Commitments and Contingencies (Notes 9, 15, 16 and 17)		
Net Assets: (Notes 2, 10, 11 and 12)		
Without Donor Restrictions:		
Undesignated	26,891,765	25,496,465
Board designated reserve fund	3,473,065	3,207,205
Board designated endowment	2,256,628	1,704,643
Total Net Assets Without Donor Restrictions	32,621,458	30,408,313
With Donor Restrictions:		
Purpose restriction	5,191,500	2,346,805
Perpetual in nature	6,013,427	5,441,168
Total Net Assets With Donor Restrictions	11,204,927	7,787,973
Total Net Assets	43,826,385	38,196,286
TOTAL LIABILITIES AND NET ASSETS	\$ 49,674,349	\$ 44,867,451

RONALD MCDONALD HOUSE CHARITIES OF SAN DIEGO, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2023 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2022)

		Without Donor With Donor Restrictions Restrictions		<u>2023</u>		<u>2022</u>	
Revenue and Support:							
Contributions	\$	3,036,160	\$	4,299,365	\$	7,335,525	\$ 5,143,574
Special events, net of direct expenses of							
\$2,260,064 and \$2,146,706 for 2023 and 2022, respectively)		4,784,542		-		4,784,542	5,085,462
Investment income (loss)		2,136,417		790,727		2,927,144	(2,522,544)
In-kind contributions		847,735		388,064		1,235,799	1,067,152
Program revenue		381,677		20,745		402,422	446,729
Grants		-		65,000		65,000	234,836
Loss on disposal of property and equipment		(6,353)		_		(6,353)	(6,696)
Net assets released from restrictions		2,146,947		(2,146,947)		-	_
Total Revenue and Support		13,327,125	_	3,416,954		16,744,079	9,448,513
Expenses:							
Program services	_	5,633,528	_	_		5,633,528	5,170,496
Supporting Services:							
Management and general		890,167		-		890,167	744,508
Fundraising		4,590,285		-		4,590,285	3,850,482
Total Supporting Services		5,480,452		-		5,480,452	4,594,990
Total Expenses		11,113,980	_	-		11,113,980	9,765,486
Change in Net Assets		2,213,145		3,416,954		5,630,099	(316,973)
Net Assets at Beginning of the Year		30,408,313	_	7,787,973		38,196,286	38,513,259
NET ASSETS AT END OF YEAR	\$	32,621,458	\$_	11,204,927	\$	43,826,385	\$ 38,196,286

RONALD MCDONALD HOUSE CHARITIES OF SAN DIEGO, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2023 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2022)

Supporting Services Total Program Management Supporting Services and General **Fundraising** Services 2023 2022 2,325,938 \$ 553,231 \$ 1,783,094 \$ 2,336,325 \$ 3,846,414 Salaries and payroll taxes 4,662,263 \$ Donated goods and services 1,049,781 4,775 251,832 256,607 1,306,388 1,133,151 Depreciation 4,605 31,037 35,642 1,102,570 1,088,571 1,066,928 Advertising and promotion 722,650 722,650 722,650 616,876 Printing and graphic design 466,180 498,767 32,587 170 466,010 515,439 Legal and professional 61,237 265,046 128,105 393,151 454,388 294,818 360,807 42,892 403,699 294,493 Utilities 9,259 33,633 89,644 Supplies 163,862 993 88,651 253,506 250,312 3,478 240,015 243,493 184,181 **Events** 1,663 238,352 230,674 2,066 4,656 6,722 237,396 280,021 Interest expense Postage and shipping 3,712 676 229,417 230,093 233,805 271,560 Maintenance and repairs 157,955 10,735 55,685 66,420 224,375 233,088 210,530 210,530 205,241 Outside services 210,530 Merchant fees 654 1,252 163,431 164,683 165,337 137,030 93,261 47,115 53,109 146,370 145,223 5,994 Insurance Miscellaneous 1,377 14,083 71,361 85,444 86,821 96,976 Facility and equipment 35,494 5,369 27,067 32,436 67,930 105,109 Travel, dues and entertainment 2,332 28,788 45,798 14,678 31,120 21,183 Employee/volunteer development 10,810 2,618 6,491 9,109 19,919 16,070 2,380 2,380 Bad debt expense 9,020 11,400 6,655 Taxes and other corporate expenses 5,685 5,300 5,300 10,985 5,383 Program expense 5,590 5,590 17,692 TOTAL EXPENSES 4,590,285 5,633,528 890,167 5,480,452 11.113.980 9,765,486

RONALD MCDONALD HOUSE CHARITIES OF SAN DIEGO, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2023 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2022)

		<u>2023</u>		<u>2022</u>
Cash Flows From Operating Activities:	ф	5 (20 000	Ф	(21 (072)
Change in net assets	\$	5,630,099	\$	(316,973)
Adjustments to reconcile change in net assets to				
net cash provided by operating activities:		1 102 570		1 000 571
Depreciation Amortization of debt issuance costs		1,102,570 569		1,088,571 569
Net realized and unrealized (gain) loss on investments		(2,332,749)		2,821,676
Loss on disposal of property and equipment		6,353		6,696
In-kind contributions of investments		(35,895)		(19,288)
Bad debt expense		11,400		6,655
Amortization of right-of-use assets – operating leases		8,871		14,455
(Increase) Decrease in:		0,0/1		14,433
Accounts and contributions receivables, net		(1,925,000)		(498,022)
In-kind and other receivables		155,219		147,475
Prepaid expenses and other assets		(11,789)		(155,986)
Increase (Decrease) in:		(11,769)		(133,960)
Accounts payable and accrued expenses		224,113		154,920
Deferred revenue		(30,313)		(11,817)
Operating lease liability		(8,834)		(14,599)
Net Cash Provided by Operating Activities	_	2,794,614	-	3,224,332
Net Cash Hovided by Operating Activities	_	2,774,014	-	3,227,332
Cash Flows From Investing Activities:				
Purchase of investments, net		(7,339,856)		(18,040,147)
Proceeds from maturities and sales of investments		6,916,903		16,213,649
Purchase of property and equipment		(686,385)	_	(505,761)
Net Cash Used in Investing Activities		(1,109,338)		(2,332,259)
Cash Flows From Financing Activities:				
Payments on note payable		(1,008,736)	_	(966,266)
Net Cash Used in Financing Activities	_	(1,008,736)	_	(966,266)
Net Increase (Decrease) in Cash and Cash Equivalents		676,540		(74,193)
Cash and Cash Equivalents at Beginning of Year	_	3,250,529	_	3,324,722
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$_	3,927,069	\$_	3,250,529
Supplemental Disclosure of Cash Flow Information:				
Cash paid for interest	\$	236,826	\$	279,451
•	· -			
Income tax paid	\$_	5,300	\$_	714
In-kind contributions of goods and services	\$_	1,235,799	\$_	1,067,152
Cash paid for amounts included in the measurement of lease liabilities: Operating cash outflows from operating leases	\$	15,406	\$_	15,348
Right-of-use assets upon ASC 842 implementation: Operating leases	\$	<u> </u>	\$	5,563
Right-of-use assets after ASC 842 implementation:	_		_	 _
Operating leases	\$_	23,546	\$_	41,309

Note 1 - Organization:

Ronald McDonald House Charities of San Diego, Inc. (the "Organization") is a not-for-profit corporation organized in California in 1978. The Organization's mission is to provide comfort, strength, and stability by offering a "homeaway-from-home" for families with children being treated for serious, often life-threatening conditions at local San Diego hospitals. The Organization operates a 49-bedroom Ronald McDonald House (the "House"), which was completed in 2009, and replaced the 12-bedroom original house (the "North House"). In July 2017, the Organization reopened the North House, adding 8 additional guest rooms for families with children at local hospitals.

Note 2 - Significant Accounting Policies:

Accounting Method

The financial statements of the Organization have been prepared on the accrual basis of accounting, which is in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP), and, accordingly, reflects all significant receivables, payables, and other liabilities.

Financial Statement Presentation

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes thereon are classified and reported as follows:

- Net Assets Without Donor Restrictions Net assets available for use in general operations, and not subject to donor (or certain grantor) restrictions.
- Net Assets With Donor Restrictions Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires—that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Estimates

The preparation of a financial statement in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Note 2 - Significant Accounting Policies: (Continued)

Fair Value Measurements

Fair value accounting standards define fair value, establish a framework for measuring fair value, outline a fair value hierarchy based on inputs used to measure fair value, and enhance disclosure requirements for fair value measurements. The fair value hierarchy distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Level 1 or 2 of the hierarchy), and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

- Level 1 inputs are quoted prices in active markets for identical investments that the investment manager has the ability to access at the measurement date.
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the investment, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the investment.

The Organization's statements of financial position includes the following financial instruments that are required to be measured at fair value on a recurring basis:

• Investments in mutual and exchange traded funds are considered Level 1 assets and are reported at fair value based on quoted prices in active markets for identical assets at the measurement date.

Allowance for Credit Losses

The Organization recognizes an allowance for credit losses on accounts receivable to present the net amount expected to be collected as of the statement of financial position date. Such allowance is based on the credit losses expected to arise over the life of the asset which is based on the expectation as of the statement of financial position date, aging reports and historical information. Accounts receivable are written off when the Organization determines such receivables are deemed uncollectible. Write-offs are recognized as a deduction from the allowance for credit losses. Management believes that all accounts receivable were fully collectible; therefore, no allowance for credit losses on accounts receivable were recorded at December 31, 2023 and 2022.

Capitalization and Depreciation

The Organization capitalizes expenditures in excess of \$2,500 for property and equipment at cost, while donations of property and equipment are recorded at their estimated fair values. Such donations are reported as support without donor restrictions, unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use, and contributions of cash that must be used to acquire property and equipment, are reported as support with donor restrictions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies net assets with donor restrictions to net assets without donor restrictions at that time.

Note 2 - Significant Accounting Policies: (Continued)

Capitalization and Depreciation (Continued)

Property and equipment are depreciated using the straight-line method over the estimated useful asset lives as follows:

	Estimated Life
Buildings	39 years
Leasehold improvements	5 - 40 years
Internally developed software	7 years
Furniture and fixtures	2 - 20 years
Machinery and equipment	3 - 15 years
Vehicles	5 - 7 years

The Organization capitalizes costs incurred during the application development stage related to internally developed software. Once the capitalization criteria have been met, the Organization capitalizes costs paid to vendors under development contracts. The cost of minor enhancements or maintenance to the software is expensed as incurred. Amortization of capitalized costs begins when the software is ready for its intended use. Capitalized cost totaled \$458,242 and \$457,867 at December 31, 2023 and 2022, respectively.

Depreciation totaled \$1,102,570 and \$1,088,571 for the years ended December 31, 2023 and 2022, respectively.

Maintenance and repairs are charged to operations as incurred. Upon sale or disposition of property, furniture, or equipment, the asset account is reduced by the cost, and the accumulated depreciation account is reduced by the depreciation taken prior to the sale. Any resultant gain or loss is then recorded as income or expense.

Impairment of Long-Lived Assets

The Organization reviews its investment in long-lived assets for impairment whenever events and changes in circumstances indicate that the carrying value of such assets may not be recoverable. Recoverability is measured by a comparison of the carrying amount of the assets to the estimated proceeds from the eventual disposition of the assets. If assets are considered to be impaired, the impairment to be recognized is measured at the amount by which the carrying amount of assets exceeds the fair value of such property. There were no impairment losses recognized in 2023 and 2022.

Debt Issuance Costs

Debt issuance costs are incurred in order to obtain financing for the Organization. Debt issuance costs are amortized on a straight-line basis over the term of the related loan, which approximates the interest method. Unamortized deferred financing costs are presented as a direct reduction from the carrying value of the related obligation to which such costs relate. Amortization of debt issuance costs is reported as a component of interest expense and totaled \$569 for each of the years ended December 31, 2023 and 2022.

Compensated Absences

Accumulated unpaid vacation totaling \$171,728 and \$149,359 at December 31, 2023 and 2022, respectively, is accrued when earned, and included in accounts payable and accrued expenses.

Note 2 - Significant Accounting Policies: (Continued)

Revenue Recognition

Contributions are recognized when the donor makes a promise to give to the Organization that is in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Contributions to be received in future periods are discounted at an appropriate discount rate. Amortization of discounts is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions.

Special event revenue is recognized in the period that the event occurs. Deferred special event revenue totaled \$0- and \$2,750 at December 31, 2023 and 2022, respectively.

Program revenue is recognized as performance obligations are satisfied, and any non-refundable portion of the contract is recorded as revenue upon receipt. Deferred program revenue totaled \$-0- and \$27,563 at December 31, 2023 and 2022, respectively.

Donated Space, Food and Materials

The Organization utilizes the services of many volunteers throughout the year. This contribution of services by the volunteers is not recognized in the financial statements, unless the services received (a) create or enhance nonfinancial assets, or (b) require specialized skills which are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. The donated services for the years ended December 31, 2023 and 2022 did not meet the requirements above; therefore, no amounts were recognized in the financial statements.

The Organization received the following contributions of nonfinancial assets for the years ending December 31:

	<u>2023</u>			<u>2022</u>	
Property and Equipment:					
Building and improvements	\$	2,690	\$	27,460	
Furniture and office equipment		11,000		35,814	
Total Property and Equipment	_	13,690		63,274	
Revenue:				·	
Family support and supplies		480,961		478,265	
Food		385,374		257,041	
Media		202,449		209,800	
Vehicles for auction		93,325		42,625	
Auction and event		49,615		7,961	
Utilities		6,359		7,210	
Professional services		3,050		-	
Rent	_	976		976	
Total Revenue		1,222,109		1,003,878	
Total In-Kind Contributions	\$	1,235,799	\$	1,067,152	

Note 2 - Significant Accounting Policies: (Continued)

Donated Space, Food and Materials (Continued)

The Organization recognized contributed nonfinancial assets within revenue, including office equipment and supplies, family support and supplies, food, utilities, auction items, media, rent and professional services.

In valuing office equipment and supplies, family support services, and auction items, the Organization estimated the fair value on the basis of estimates of wholesale values that would be receives for selling similar products in the United States.

Contributed rent is for the Organization's 8-bedroom "North House" space which is used to house guest families. In valuing the contributed space, the Organization estimated the fair value on the basis of comparable rental prices in San Diego in the same location where the North House is located. The amount of contributed rent over the remaining lease term is reported as a "promised use of facility" in the accompanying statements of financial position, and the related rent expense is recorded straight line over the life of the lease in the accompanying statements of activities.

Contributed food is recorded based on the number of meals actually served times the value of an average meal per data available in USDA's "What We Eat in America" report for any applicable year.

Contributed household goods and clothing were utilized in the Organization's family programs and in valuing these items, the Organization estimated the fair value on the basis of estimates of wholesale values that would be received for selling similar products in the United States.

Contributed utilities or utility discounts, such as waste disposal, electricity, gas, internet and telephone are used for general and administrative, fundraising, and programmatic activities. They are valued based on rates as published by the donors.

Professional services as well as media services are used for general and administrative, fundraising, and programmatic activities. They are valued based on rates as published by the donors.

Advertising Expense

Advertising costs are expensed as incurred. Advertising expense totaled \$722,650 and \$616,876 for the years ended December 31, 2023 and 2022, respectively, which are included in advertising and promotional expense.

Functional Allocation of Expenses

The statement of functional expenses present expenses by function and natural classification. The Organization allocates its expenses on a functional basis among its various programs and supporting services. Expenditures which can be identified with a specific program or support services are allocated directly, according to their natural expenditure classification. Costs that are common to several functions are allocated among the program and supporting services on the basis of head count, space utilized, and estimates made by the Organization's management.

Note 2 - Significant Accounting Policies: (Continued)

Income Taxes

The Organization is a public charity, and is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. The Organization believes that it has appropriate support for any tax positions taken, and, as such, does not have any uncertain tax positions that are material to the financial statements. The Organization is not a private foundation.

The Organization's Return of Organization Exempt from Income Tax for the years ended December 31, 2023, 2022, 2021 and 2020 are subject to examination by the Internal Revenue Service and State taxing authorities, generally three-to-four years after the returns were filed.

Leases

The Organization determines if an arrangement is a lease at inception. Operating leases are included in right-of-use ("ROU") assets – operating and lease liability – operating, and finance leases are included in right-of-use ("ROU") assets – financing and lease liability – financing in the statements of financial position.

ROU assets represent the Organization's right to use an underlying asset for the lease term and lease liabilities represent the Organization's obligation to make lease payments arising from the lease. ROU assets and liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. Lease terms may include options to extend or terminate the lease when it is reasonably certain that the Organization will exercise that option. Lease expense for operating lease payments is recognized on a straight-line basis over the lease term. The Organization has elected to recognize payments for short-term leases with a lease term of 12 months or less as expense as incurred and these leases are not included as lease liabilities or right of use assets on the statements of financial position.

The individual lease contracts do not provide information about the discount rate implicit in the lease. Therefore, the Organization has elected to use a risk-free discount rate determined using a period comparable with that of the lease term for computing the present value of lease liabilities.

Concentration of Credit Risk

The Organization maintains its cash in bank deposit accounts and money market funds which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. The Organization believes it is not exposed to any significant credit risk on cash and cash equivalents.

The Organization's revenue activity is derived from individual, corporate, and foundation contributions. Approximately 22% and 43% of total unrestricted support and revenue was derived from a single special event for the years ended December 31, 2023 and 2022, respectively. This event, which is conducted annually, is regulated. Changes in regulations, administrative or legal actions, or changes in event procedures which occur from time to time, could have an impact on event revenues and expenses.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

Note 2 - Significant Accounting Policies: (Continued)

Risks and Uncertainties

The Organization invests in various types of investment securities which are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near-term, and such changes could materially affect the amounts reported in the statements of financial position.

Adoption of New Accounting Standards

In June 2016, the Financial Accounting Standards Board ("FASB") issued ASU No. 2016-13, *Financial Instruments – Credit Losses* ("Topic 326") to provide financial statement users with more decision-useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. FASB ASU 2016-13 affects loans, debt securities, accounts receivables, net investments in leases, off-balance-sheet credit exposures, reinsurance receivables, and any other financial assets not excluded from the scope that have the contractual right to receive cash.

The standard requires a financial asset (or a group of financial assets) measured at amortized cost basis to be presented at the net amount expected to be collected. The allowance for credit losses is a valuation account that is deducted from the amortized cost basis of the financial asset(s) to present the net carrying value at the amount expected to be collected on the financial asset.

FASB ASU 2016-13 was adopted January 1, 2023 on a prospective transition approach. With respect to accounts receivables, ASU 2016-13 did not have a material impact on the financial statements.

Comparative Totals for December 31, 2022

The financial statements include certain prior year summarized comparative information in total but not by net asset class. This summarized information is for comparative purposes only, and accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2022, from which the summarized comparative information was derived.

Subsequent Events

The Organization has evaluated subsequent events through June 12, 2024, which is the date the financial statements are available for issuance, and concluded that there were no events or transactions that needed to be disclosed.

Note 3 - Liquidity and Availability

The Organization regularly monitors the availability of resources required to meet its operating needs and other contractual commitments. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Organization considers all expenditures related to its ongoing programs, as well as the conduct of services undertaken to support those activities, to be general expenditures.

The table below presents financial assets available for general expenditures within one year at December 31, 2023:

Cash and cash equivalents	\$	3,927,069
Contributions and accounts receivable, net		2,759,558
Investments, at fair value	_	21,537,389
Total financial assets available within one year		28,224,016
Less those unavailable for general expenditure within one year due to:		
Restricted by donor with time or purpose restrictions		(11,204,927)
Funds reserved for maintenance of facilities by Board		(3,473,065)
Board-designated endowment	_	(2,256,628)
Financial assets available to meet cash needs for general expenditures		
within one year	\$_	11,289,396

Income generated by the donor restricted and Board-designated funds during the year is available for the payment of general expenditures. As part of the organization's liquidity management, the Organization prepares monthly cash requirement projections which are used to ensure that needed balances are liquid and available for payment of general expenses and loan balances due.

The Organization employs a detailed annual budgeting process to ensure that the Organization holds no less than one year of its future cash flow needs, as well as a minimum of six months of total cash expenses plus debt principal, available in its unrestricted and unreserved cash accounts for the upcoming five fiscal years. As of the statement of financial position date and as of the date of this audit report, the Organization held sufficient liquid resources to meet both requirements.

Note 4 - Fair Value Measurements:

The following table summarizes assets measured at fair value by classification within the fair value hierarchy at December 31:

	2023			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Significant Observable Unobservable Inputs Inputs (Level 2) (Level 3)	Balance at December 31, 2023	
Mutual funds / exchange trade funds:	(23,611)	(20:012)		
Equity - large cap domestic Equity - mid cap domestic Equity - small cap domestic Equity - international Equity - hedge fund Fixed income - domestic	\$ 9,655,921 2,089,340 2,110,265 1,158,665 915,246 5,607,952 \$ 21,537,389	\$ - \$ - 	\$ 9,655,921 2,089,340 2,110,265 1,158,665 915,246 5,607,952 \$ 21,537,389	
	2022			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Significant Observable Unobservable Inputs Inputs (Level 2) (Level 3)	Balance at December 31, 2022	
Mutual funds / exchange trade funds:				
Equity - large cap domestic Equity - mid cap domestic Equity - small domestic Equity - international Equity - emerging markets	\$ 8,596,870 1,534,747 1,348,500 984,391	\$ - \$ - ; 	\$ 8,596,870 1,534,747 1,348,500 984,391	
Equity - hedge fund Fixed income - domestic	819,947 5,461,337 \$ 18,745,792	\$ <u> </u>	819,947 5,461,337 \$ 18,745,792	

Note 5 - Investments:

Investments consist of the following at December 31:

	<u>202</u>	<u>23</u>	<u>2022</u>
Mutual funds / exchange trade funds Total Investments	\$ 21,53° \$ 21,53°		
The following schedule summarizes the investment income (loss) for the year	rs ended De	cember 31:	
	<u>202</u>	23	<u>2022</u>
Investment income Realized (loss) gain on investments, net Unrealized gain (loss) on investments, net Investment fees Total Investment Income (Loss)	(23 2,56) (7)	4,200 \$ 5,799) 8,549 9,806) 7,144 \$	61,312 (2,882,988) (94,490)
Note 6 - Contributions Receivable:			
Contributions receivable consist of the following at December 31:			
	<u>202</u>	3	<u>2022</u>
Contributions receivable Pledges receivable Contributions receivable before adjustment to fair value Less: Adjustments to record contributions receivable at fair value Discount to present value Total Contributions Receivable, Net	2,48 2,87 (182	5,957 \$ 1,058 7,015 2,197) 4,818 \$	540,000 706,741 (22,988)
Contributions receivable are expected to be realized in the following periods:	:		
	<u>202</u>	23	<u>2022</u>
Due in one year or less Due in more than one year Total Contributions Receivable, Net	1,252	2,374 \$ 2,444 4,818 \$	377,012

Note 7 - Property and Equipment:

Property and equipment consist of the following at December 31:

	<u>2023</u>	<u>2022</u>
Buildings	\$ 25,285,239	\$ 25,285,239
Leasehold improvements	3,909,603	3,750,051
Internally developed software	458,242	457,867
Furniture and fixtures	631,657	625,657
Machinery and equipment	594,090	407,116
Vehicles	147,973	147,973
Construction in progress	324,754_	<u> </u>
Subtotal	31,351,558	30,673,903
Less: Accumulated Depreciation	(11,924,383)	(10,824,190)
Property and Equipment, Net	\$ 19,427,175	\$ 19,849,713

Note 8 - Note Payable:

The Organization had a note payable to a bank in the original amount of \$14,200,000 with initial monthly principal and interest payments of \$83,153, bearing interest at the fixed rate of 4.95% through October 2023. After the initial 10-year period, the interest rate would have reset to the 10-year Treasury Constant Maturity rate in effect at that time, plus 2.40%. Monthly principal and interest payments were calculated over a 25-year amortization period, and was payable through October 2033, at which time all unpaid principal and interest remaining on the note would have been due. The note was secured by a deed of trust and included a prepayment penalty provision subject to the terms of the loan agreement.

On March 2, 2018, the Organization refinanced the original amount of the \$14,200,000 note payable by issuing a new note payable to a bank in the original amount of \$10,123,820 with initial monthly principal and interest payments of \$104,105 commencing on April 1, 2018, bearing interest at the fixed rate of 4.25% through March 1, 2028, when all unpaid principal and interest at that time will become due. The note is secured by inventory, chattel paper, accounts, equipment, and general intangibles, and includes a prepayment penalty provision subject to the terms of the loan agreement. Concurrent with the refinance, the Organization expensed previously capitalized loan fees associated with the original debt of \$34,032. The note payable totaled \$5,030,077 and \$6,038,244 at December 31, 2023 and 2022, respectively.

The note outstanding on December 31, 2023 is subject to the terms and conditions contained in the loan and security agreement with the bank. The agreement requires the Organization to maintain certain financial and nonfinancial covenants as defined in the agreement. The Organization was in compliance with all covenants as of December 31, 2023 and 2022.

Debt issuance costs total \$5,694 less accumulated amortization of \$3,320 and \$2,751 at December 31, 2023 and 2022, respectively.

Note 8 - Note Payable: (Continued)

Future principal payments on the note payable are as follows:

Years Ended		
December 31		
2024	\$	1,052,478
2025		1,099,329
2026		1,147,646
2027		1,198,086
2028		534,912
Total before Unamortized debt issuance costs	_	5,032,451
Less: Unamortized debt issuance costs		(2,374)
Total	\$	5,030,077

Note 9 - Line-of-Credit

On February 16, 2017, the Organization entered into a revolving line-of-credit agreement with a bank under which the Organization can borrow up to \$1,000,000, and bears interest at a rate of LIBOR plus 1.75%. Loans are repayable immediately upon demand by the bank. There was no outstanding balance on the line-of-credit at December 31, 2023 and 2022.

Note 10 - Board-Designated Reserve Fund

The Organization's governing board has designated a portion of its resources without donor restrictions to be used for repairs and maintenance of the House. The board designated reserve fund totaled \$3,473,065 and \$3,207,205 at December 31, 2023 and 2022, respectively.

Note 11 - Net Assets With Donor Restrictions:

Net assets with donor restrictions represent contributions and other inflows received by the Organization, which are limited in their use by the donor-imposed stipulations. Net assets with donor restrictions are available for the following purposes at December 31:

		<u>2023</u>	<u>2022</u>
Subject to Expenditure for Specified Purpose:			
Campaign	\$	3,092,976	\$ -
In-kind rent		1,794,757	1,971,290
Meal program		60,020	20,752
Coca cola		51,294	83,540
Education enrichment		44,228	40,045
Guest holiday celebration		38,463	39,487
Guest room remodel		31,908	16,908
Laundry room		29,226	29,822
Employee education and emergency		19,722	21,750
Beach buddies program		15,929	9,338
Learning from families study		10,350	-
BBQ area remodel		1,865	94,122
Recycling		688	688
Other		74	16
Main house pavement		-	9,000
Guest gift cards		-	4,912
North house railing		-	3,954
57 th guest suite		-	1,181
Total Subject to Expenditure for Specified Purpose	_	5,191,500	2,346,805
Perpetual in Nature:			
Endowments (Note 12)		6,013,427	5,441,168
Total Net Assets with Donor Restrictions	\$	11,204,927	\$ 7,787,973

Note 12 - Endowment Net Assets:

The Organization's endowments consist of two individual funds established by donor restrictions. The endowments also include funds designated by the Board of Trustees to function as an endowment. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Organization has interpreted the enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies donor-restricted net assets of a perpetual nature as (1) the original value of gifts donated to the permanent endowment; (2) the original value of subsequent gifts donated to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in donor-restricted net assets of a perpetual nature is classified as donor-restricted net assets with time restrictions, until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purpose of the Organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Organization
- The investment policies of the Organization

The Organization considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund, and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Organization has interpreted UPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. The Organization has no underwater endowment funds at December 31, 2023 and 2022.

Endowment net asset composition by type of fund at December 31:

	Without Dor Restriction		 Total
Donor-restricted endowments	\$	- \$ 6,013,427	\$ 6,013,427
Board-designated endowments	2,256,62	<u> </u>	 2,256,628
Total endowments	\$ 2,256,62	28 \$ 6,013,427	\$ 8,270,055

2022

Note 12 - Endowment Net Assets: (Continued)

				2022	
	W	ithout Donor		With Donor	
		Restrictions	_	Restrictions	 Total
Donor-restricted endowments	\$	-	\$	5,441,168	\$ 5,441,168
Board-designated endowments		1,704,643		-	1,704,643
Total endowments	\$	1,704,643	\$	5,441,168	\$ 7,145,811

Changes in endowment net assets of the years ended December 31:

	Vithout Donor Restrictions	With Donor Restrictions	 Total
Balance at December 31, 2021 Contributions	\$ 1,404,942 473,842	\$ 6,464,554 156,747	\$ 7,869,496 630,589
Investment income, net Net realized and unrealized losses	20,196 (194,337)	71,593 (893,035)	91,789 (1,087,372)
Appropriation of endowment assets for expenditures	-	(358,691)	(358,691)
Balance at December 31, 2022 Contributions	 1,704,643 283,862	 5,441,168 4,415	7,145,811 288,277
Investment income, net Net realized and unrealized gains	51,141 216,982	133,186 645,015	184,327 861,997
Appropriation of endowment assets for expenditures	-	(210,357)	(210,357)
Balance at December 31, 2023	\$ 2,256,628	\$ 6,013,427	\$ 8,270,055

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowments, while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Organization must hold in perpetuity or for donor-specified periods. Under this policy, as approved by the Finance/Investment Committee of the Board, the endowment assets are invested in a manner that preserves and protects its assets by earning a total return appropriate for each fund's time horizon, liquidity needs, and risk tolerance. The endowment fund consists of equity securities and fixed income securities.

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

The Organization adopted a spending policy which provides a stable spend rate over time. The overall goal for endowment assets is to produce a real (after inflation) average annual rate of return, net of fees, which will provide for a 4% annual spending policy distribution. Actual results during any period may vary from these expectations. This is consistent with the Organization's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

Note 13 - Joint Costs

The Organization conducts activities that include fundraising appeals as well as program components. These activities include direct mail and other constituent relationship activities. The costs of conducting these joint activities which meet the purpose, audience, and content were \$104,192 and \$115,228 for the years ended December 31, 2023 and 2022, respectively. They were comprised of the following for the years ended December 31:

	<u>2023</u>	<u>2022</u>
Fundraising	\$ 72,934	\$ 80,660
Programs service costs	 31,258	 34,569
Total	\$ 104,192	\$ 115,228

Note 14 - Related Party Transactions

The Organization is a local chapter of Ronald McDonald House Charities, Inc. ("RMHC, Inc."), an organization that supports a global network of Ronald McDonald Houses and other programs directed at children around the world. The Organization has a license agreement with the McDonald's Corporation for the use of its name and trademarks. This license agreement also includes programmatic guidelines that should be followed. As part of this arrangement, the Organization receives 75% of net revenues from all national fundraising efforts facilitated by RMHC, Inc. During the years ended December 31, 2023 and 2022, the Organization received \$218,654 and \$148,656 respectively, from these revenue streams.

There were no donations made to RMHC, Inc. during the years ended December 31, 2023 and 2022.

RMHC, Inc. also makes donations to the Organization throughout the year. These donations totaled \$20,000 and \$57,000 for the years ended December 31, 2023 and 2022, respectively.

Support received from the board of trustees and management totaled \$755,835 and \$149,558 for the years ended December 31, 2023 and 2022, respectively. Pledges receivable from the board of trustees and management totaled \$403,769 and \$-0- for the years ended December 31, 2023 and 2022, respectively.

Note 15 - Retirement Plan

Effective January 1, 2013, the Organization amended and restated its 403(b) plan (the "Plan") covering all employees of the Organization. Employees are eligible to participate in the Plan immediately upon hire. The Plan includes an employer match component for 100% of the first 3% of salary deferrals, plus 50% in excess of 3% of salary deferrals, not to exceed 4% of employee compensation. The Organization made employer matching contributions totaling \$109,919 and \$67,496 for the years ended December 31, 2023 and 2022, respectively.

Note 16 - Commitments and Contingencies:

Leases

The Organization leases equipment as well as certain operating and office facilities for various terms under long-term, non-cancelable lease agreements. The leases expire at various dates through 2067. In the normal course of business, it is expected that these leases will be renewed or replaced by similar leases.

Note 16 - Commitments and Contingencies: (Continued)

Leases (Continued)

In conjunction with the construction of the House, the Organization entered into a land lease with the landlord with a term of sixty years from the effective date of October 2007. The annual rent payment is \$1. The lease provides for two ten-year options to extend. The fair market value of rent has not been included in the accompanying Statement of Activities because the costs required by the Organization to prepare the land for construction exceed the fair market value.

On February 17, 2017, the Organization entered into a lease agreement with Rady Children's Hospital for its North House. The lease was for a 7-year term. On February 28, 2020, the Organization entered into an amendment to this lease, which extended the lease term through February 28, 2034. The annual lease payment remained \$1 per year. The annual fair market value of the rent was \$177,509 for each of the years ended December 31, 2023 and 2022, respectively. In-kind rent receivable totaled \$1,794,756 and \$1,971,289 at December 31, 2023 and 2022, respectively, and is included in in-kind and other receivables.

The Organization rents various pieces of equipment under operating lease agreements extending through April 2028. Equipment rent expense totaled \$15,950 and \$15,463 for the years ended December 31, 2023 and 2022, respectively.

The following summarizes the line items on the statements of financial position for the operating lease at December 31:

	<u>2023</u>	<u>2022</u>
Operating lease right-of-use asset	\$ 23,546	\$ 32,417
Operating lease liability - current portion Operating lease liability - less current portion	\$ 14,985 8,454	\$ 13,553 18,720
Total Operating Lease Liabilities	\$ 23,439	\$ 32,273

The following summarizes the weighted average remaining lease term and discount rate as of December 31:

	<u>2023</u>	<u>2022</u>
Weighted average remaining lease term – Operating Weighted average discount rate	3.50 years 3.54%	2.47 years 3.16%

The following summarizes the line items in the statements of activities which include the components of lease expense for the year ended December 31:

	<u>2023</u>		
Operating lease expense	\$ 15,950	13,007	
Total Lease Cost	\$ 15,950	13,007	

Note 16 - Commitments and Contingencies:

Leases (Continued)

The following summarizes cash flow information related to leases for the year ended December 31:

		<u>2023</u>		<u>2022</u>
Operating cash flows from operating leases	\$_	15,406	\$_	15,348

The following is a schedule of future minimum lease payments under the leases:

Years Ended	
December 31	
2024	\$ 15,505
2025	5,961
2026	1,189
2027	1,189
2028	-
Thereafter	
Total	23,844
Less: Discount	(405)
Present Value of Lease Liabilities	\$ 23,439

Note 17 – Litigation and Regulation

In the normal course of business, the Organization is occasionally named as a defendant in various claims. It is the opinion of management that the outcome of any pending claims will not materially affect the operation or the financial position of the Organization.

From time to time, the Organization receives and timely responds to requests for information from governmental agencies. It is the opinion of management that providing information to governmental agencies will not lead to legal or administrative actions that would have a material impact on the 2023 financial statements.